9. Production Budgeting

Keogh Ltd has recently completed its sales forecast for the year to 31 December 2011. It expects to sell two products - Minor at \in 130 and Major at \in 175.

All stocks are to be increased by 30% from their opening levels by the end of 2011 and are valued using the FIFO method.

	Minor	Major
Sales demand is expected to be:	12,500 units	8,750 units
Stocks of finished goods on 1 January 201	l are expected to be:	
Minor	650 units @ €75 each	
Major	480 units @ €120 each	

Both products use the same raw materials and skilled labour but in different quantities per unit as follows:

6 kg
4 kg
5 hours

Stocks of raw materials on 1 Januar	y 2011 are expected to be:
Material X	800 kg @ €4.50 per kg
Material Y	600 kg @ €2.50 per kg

The expected prices for raw mat	erials during 2011 are:
Material X	€5.00 per kg
Material Y	€3.00 per kg

The skilled labour rate is expected to be €15 per hour.

 The company's production overhead costs are expected to be:

 Variable
 €2 per skilled labour hour

 Fixed
 €323,835 per annum

You are required to prepare, for the year to 31 December 2011, Keogh Ltd's:

- (a) Production Budget (in units).
- **(b)** Raw Materials Purchases Budget (in units and \in).
- (c) Production Cost/Manufacturing Budget.
- (d) Budgeted Trading Account (*if the budgeted cost of a unit of Minor and Major is* \notin 95 and \notin 152 *respectively*).
- (e) Outline three advantages of budgeting to a business.

(80 marks)