## 9. Budgeting

Fox Ltd has recently completed its annual sales forecast to December 2017. It expects to sell two products - Regular at $€ 270$ and Premium at $€ 310$.

All stocks are to be increased by $20 \%$ from their opening levels by the end of 2017 and are valued using the FIFO method.

|  | Regular | Premium |
| :--- | :---: | :---: |
| Sales are expected to be: | 13,000 units | 8,500 units |

Stocks of finished goods on 01/01/2017 are expected to be:

| Regular | 850 units at $€ 140$ each |
| :--- | :--- |
| Premium | 650 units at $€ 170$ each |

Both products use the same raw materials and skilled labour but in different quantities per unit as follows:

|  | Regular | Premium |
| :--- | ---: | ---: |
| Material A | 7 kgs | 6 kgs |
| Material B | 5 kgs | 8 kgs |
| Skilled labour | 7 hours | 9 hours |

Stocks of raw materials on 01/01/2017 are expected to be:

| Material A | $9,000 \mathrm{kgs} @ € 2.90$ per kg |
| :--- | :--- |
| Material B | $7,000 \mathrm{kgs} @ € 4.70$ per kg |

The expected prices for raw materials during 2017 are:
Material A
Material B

$$
\begin{aligned}
& € 5.00 \text { per } \mathrm{kg} \\
& € 7.00 \text { per kg }
\end{aligned}
$$

The skilled labour rate is expected to be $€ 13$ per hour.

Production overhead costs are expected to be:

| Variable | $€ 5 \cdot 50$ | per skilled labour hour |
| :--- | ---: | :--- |
| Fixed | $€ 325,500$ | per annum |

## You are required to:

(a) Prepare a Production Budget (in units).
(b) Prepare a Raw Materials Purchases Budget (in units and €).
(c) Prepare a Production Cost/Manufacturing Budget.
(d) Calculate the unit cost of budgeted closing stock of both products.
(e) Define what is meant by a Cash Budget and explain what useful information is available from a Cash Budget.

