## 9. Budgeting

Fox Ltd has recently completed its annual sales forecast to December 2017. It expects to sell two products – Regular at  $\in$ 270 and Premium at  $\in$ 310.

All stocks are to be increased by 20% from their opening levels by the end of 2017 and are valued using the FIFO method.

	Regular	Premium
Sales are expected to be:	13,000 units	8,500 units

Stocks of finished goods on 01/01/2017 are expected to be:

Regular 850 units at €140 each Premium 650 units at €170 each

Both products use the same raw materials and skilled labour but in different quantities per unit as follows:

	Regular	Premium
Material A	7 kgs	6 kgs
Material B	5 kgs	8 kgs
Skilled labour	7 hours	9 hours

Stocks of raw materials on 01/01/2017 are expected to be:

Material A 9,000 kgs @ €2.90 per kg Material B 7,000 kgs @ €4.70 per kg

The expected prices for raw materials during 2017 are:

Material A  $\qquad \qquad \in 5.00 \text{ per kg}$ Material B  $\qquad \qquad \in 7.00 \text{ per kg}$ 

The skilled labour rate is expected to be €13 per hour.

Production overhead costs are expected to be:

## You are required to:

- (a) Prepare a Production Budget (in units).
- **(b)** Prepare a Raw Materials Purchases Budget (in units and €).
- (c) Prepare a Production Cost/Manufacturing Budget.
- (d) Calculate the unit cost of budgeted closing stock of both products.
- (e) Define what is meant by a Cash Budget and explain what useful information is available from a Cash Budget.

(80 marks)